## TGI 1Q2024 Results Presentation

May 15, 2024



#### Relevant Facts

01

03

## **02** Operational and Commercial Performance

Financial Performance



## increase in Operating Income and Ebitda, mainly driven by income growth Financial Management 1Q2024 vs. 1Q2023 Income Operating utility Ebitda +29.8% +23.8% +27.0% @10 2024 USD 135 M USD 78 M USD 108 M

In 1Q2024 we closed the year with good business results, generating a substantial

**Relevant Facts** 

Although Net Income exceeded budget by USD 1.7 M (6.4%), it was impacted by the increase in financial expenses as a result of the regulatory changes that led to the pesification of the tariff.

Net Financial Expenses	Net Utility	Debt Management
+197.6% -31.7% USD 34.0 M USD 28 M	<b>USD 51.5 M</b>	
	USD 28 M	Prepaid Club Deal credit.

### **Relevant Facts**

We negotiate the **1st Collective Bargaining Agreement** signed in Colombia with mixed validity, providing our employees and their families with more than 50 benefits, among which we can mention

200

## ducation

Housing Feeding Quality of life Years Economic aspects

Years Regulatory aspects

Collaborators benefited aspects



We advanced with relevant milestones from the strategic pillars to continue consolidating transformation



01

# Expansion |

## +USD 7.8 M. >>>

 Firm contracting, thermal dispatch, contingencies and billing for gas losses



- Incorporated in the proposal of the **Natural Gas Supply Plan** 2023-2038 of the UPME
- Acceptance of TGI's proposal of flexibility in the contracting of gas transportation to meet thermal demand during El Niño phenomenon
- Ongoing negotiations with CREG, MME and the government to achieve the modification of Resolution 175 and the Tariff File



We advanced with relevant milestones from the strategic pillars to continue consolidating transformation

# **Transformation**

#### USD 230 K

#### USD 750 K

Impacts year 1

2024 Investment

#### Putting into production 1st Predictive Maintenance Optimization pilot:

- iOt sensors and analytics at Miraflores Gas Compressor Station in **5 units.**
- Upgrade to Vasconia Gas Compressor Station. + 5 units

#### 1,400 KPCD First phase Biogas study with

Biogas Swedfund Biogas generation potential for **sustainable mobility** in two value chains in Bogota:

- Organic waste collection
- Wastewater Treatment Plants

# | Efficiency |

USD 4.56 M efficiencies

- USD 2.5 M ppto. 2024 Fuel Gas Efficiencies
- Savings Sourcing Management Corporate Synergy Center

Opex USD 0.30 M | Capex USD 0.78 M

+10 New Initiatives

Recurrent Opex USD 0.65 M + One Time USD 0.33



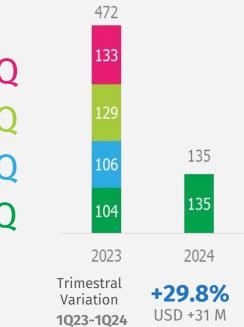
## **Operational and Commercial Performance**

02

Commercial management based on additional contracting and use of diversion of contractual routes



**Operational** Income MPCD USD M Length of 472 Gas pipelines 4,033Km 4,033Km Total 856 849 133 Capacity 4Q +74.0 658 **MPCD** Firmly 584 (+12.7%) 129 contracted 20106 Transported 473 Volume 104 10 1Q23 1024 24 2023 Usage 80% 72% Trimestral Contracts





## **Financial Performance**

Positive operating results and net income affected by financial expenses, foreign exchange differences and taxes.







## **Financial Performance**

Partial repurchase of the bond and payment of the "Club Deal" credit facility, improved debt profile and indicators





\* Last twelve months \*\* Debt limits consistent with TGI's income profile and risk rating



### We completed the delivery of 42 solar classrooms in communities.

## 04 ASG Report

In 1Q 2024, we made progress on our Sustainability Roadmap, working and consolidating our achievements in the face of the challenges of a changing environment.

### ENVIRONMENTAL



**4,09 % vs meta 3,78 %** Cumulative **emissions** reduction



Shutdown of TEAS of Hatonuevo and Jagua del Pilar, annually reducing 803 Ton CO2 Eq.



Prioritization of circularity lines **Circular Economy projects.** 



SOCIAL

We completed the delivery of **42 solar** classrooms in communities.

#### G G M th

Establishment of the **Rural** Gasification project in the Municipality of La Belleza, through the Works for Taxes mechanism for \$6,400M.



Innovation Secure Infrastructure

### GOVERNANCE



**66 gaps** identified and with improvement plans in **ISO 37001.** 



Progress in the diagnosis of current crisis scenarios.



1 practical workshop on human rights due diligence for suppliers and contractors.



Presentation and approval before the **General Shareholders' Meeting of the Sustainability Report 2023**, which was **assured** by a third party in accordance with the international standard **ISAE 3000** in accordance with **GRI standards** and others adopted by the company.

Energy, Gas and Water **NO. 10** 









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